

The Features & Benefits of XSELLERATOR™ Series - #3

Quorum's GM IDMS Solution – XSELLERATOR™ - Offers Integration Points to Save you Time and Money

Quorum Information Technologies is one of only two General Motors Integrated Dealership Management System (IDMS) Suppliers for North America. By now, GM dealers know that the GM IDMS program is all about improving retail processes, dealer business systems and communications. GM's vision is to be the easiest manufacturer for dealers to do business with.

In prior issues of GM Messenger, Quorum described the Features & Benefits of [Electronic Vehicle Invoicing \(EVI\)](#) and [Showroom & Sales Follow-up \(CRM\)](#). (Click on the underlined links to review the EVI and Showroom Features & Benefits)

In this issue, learn about the Features & Benefits of the Vehicle Inquiry System (VIS).

Vehicle Inquiry System (VIS)

When a vehicle is put on an appointment or repair order, XSELLERATOR **AUTOMATICALLY** looks up outstanding campaigns from GM VIS and puts them on the order.

XSELLERATOR also **AUTOMATICALLY** checks for warranty blocks on vehicles & seeks authorization.

What does this mean to you?

No missed campaigns.

Improved customer satisfaction.

For more information on XSELLERATOR, Quorum's IDMS solution, click on this link
www.QuorumIS.com/XSELLERATOR

Or call
1-888-267-6180 ext. 267

