

XSELLERATOR™ is Quorum's comprehensive DMS solution for dealerships ready to embrace the full value and efficiencies that technology can provide to enhance your business. In addition to the features and benefits that are integral to our system, Quorum works closely with auto manufacturers and other reputable companies to provide solutions for dealerships. Rather than "reinvent the wheel", Quorum has developed integration to bring many products and services into our DMS system. Those partners are listed below.

## affiliations



Quorum is a Microsoft Gold Certified Partner and Field-Level Managed ISV in both Canada and the United States. The companies work together on a joint technology roadmap to further enhance and promote Quorum's flagship DMS, XSELLERATOR, bringing new innovation and features to any automotive dealer selecting Quorum's leading-edge system.



Quorum is the exclusive supplier of Dealership Management Systems (DMS) to Co-Auto Cooperative members throughout Ontario and Quebec, Canada. This program offers Quorum's DMS to members at special pricing and with Co-Auto Cooperative rebates.



Quorum is a proud sponsor of the General Motors Minority Dealers Association (GMDA), a membership organization representing more than one-half of the General Motors minority-owned automobile dealers in the United States.



The Standards for Technology in Automotive Retail (STAR) Organization provides non-proprietary information technology (IT) standards as a catalyst to fulfill the business information needs of dealers and manufacturers. Quorum supports the open systems direction of STAR.

## partners



AVG is Quorum's selected anti-virus software provider for both server and enterprise protection.



Credit Bureau Connection Inc. (CBC) and Quorum have an exclusive strategic relationship with ground-breaking integration between XSELLERATOR and CBC's state-of-the-art credit bureau integration services. The integration provided between the systems offers Quorum's dealers access to all three credit bureaus operating in the US and Canada at highly competitive rates.



Dell is an acknowledged premier global provider of servers, PCs and peripherals. Quorum selected the Dell server platform to provide our customers with the highest performance and reliability value.



Quorum's alliance with Microsoft Financing gives Quorum customers the ability to finance the up-front and capital costs for Quorum's DMS through competitive unsecured loans with fast and easy application and approvals.



Security Monitoring as a Service (SMaaS) solution 'powered by Nuspire' provides critical network management, monitoring, and support, while leveraging existing technologies and equipment. The result is proactive network management, without the upfront investment, time, or resources needed to manage the network locally.



Oxlo Systems is the leading Dealer Communications Hub (DCH) provider. XSELLERATOR uses the Oxlo Dealer Integration Network to seamlessly pass customer and vehicle data to RouteOne.



ProQuotes is a strategic partner providing Quorum dealers with data extraction and data transformation services that streamline integration with many third-party software products on a scheduled or ad hoc basis.

# Partners Continued . . .

## Integration



Quorum dealerships can extend their vehicle inventory management capabilities by utilizing the AAX system, which is fully integrated with XSELLERATOR.



ALMSys® is a robust Windows-based product that easily performs the billing and collection processes for your lease portfolio. The ALMSys® lease tracking software is integrated with Quorum's XSELLERATOR™ and sends accounting data for posting to XSELLERATOR on a monthly basis.



ABS Data is a provider of handheld barcode scanning devices and software used to streamline the parts order check in process. XSELLERATOR has the capability to transmit parts order data and inventory bin check data to the ABS Data system.



Send repair order data to CARFAX for inclusion on CARFAX reports.



Cobalt is the leading provider of automotive marketing services. Quorum provides vehicle inventory data uploads to dealer websites provided by Cobalt.



Quorum's partnership with CBC gives customers access to the CUDL network of Credit Unions and the ability to upload credit applications. On CUDL's system, customers can access vehicle comparisons, trade in values, vehicle history check, credit check, and much more.



Quorum's customers that utilize CVR's electronic State vehicle registration system can export the necessary vehicle sale information to CVR with the click of a button.



Quorum's partnership with CBC gives customers access to the DealerTrack finance network with the ability to upload credit applications. On DealerTrack's system, customers can access vehicle history check, credit check, and much more.



As a provider of dealership and consumer lending, GMAC offers its dealers comprehensive financing solutions. Quorum's XSELLERATOR is integrated with GMAC for floorplan and inventory management as well as lending and extended warranty options at the point of sale.



Mitchell 1 has provided quality repair information solutions to the automotive industry for more than 80 years. Dealerships can launch the Mitchell 1 OnDemand5.com application right from the Repair Order screen of Quorum's DMS and import retail service pricing back into XSELLERATOR.



OEConnection provides information and systems to assist parts and service departments to sell more original equipment parts and to better service their customers. XSELLERATOR seamlessly transmits parts inventory data to OEConnection.



Pensoft provides payroll software to Quorum's US dealer customers. The resulting payroll is easily exported and uploaded right into XSELLERATOR's accounting interface.



RouteOne was formed to create a more streamlined credit application and contracting process for automobile dealers and their customers. Integrating Quorum's DMS with RouteOne speeds up the credit application and decision process for dealers, as well as reducing data entry errors by eliminating duplicate data entries.



Snap-on Business Solutions is the industry leader in Electronic Parts Catalogue Systems for automotive dealers. XSELLERATOR is able to automatically import picklists from the Snap-on system.



TriVIN, Inc. provides distinct products and services that automate motor vehicle processing and lien and title administration. XSELLERATOR is able to export a vehicle sale to TriVIN with the click of a button to streamline the vehicle registration process.



Window to Payroll provides payroll software to Quorum's Canadian dealer customers. Window to Payroll exports payroll data that is easily uploaded to XSELLERATOR's Accounting interface.