



Communicator

A 2-way communication engine embedded throughout XSELLERATOR™. Communicator allows you to email and text your customers right from the DMS. The messages can be ad hoc or automated based on certain activities (like confirming appointments or vehicle ready for pickup). The customer can also respond and all communication is stored in their history as well as with the transaction. Communicator also has automated and instant internal messaging for your employees.

Full Auto Dispatch for Service

An XSELLERATOR option that is configured to streamline your service dispatching to be completely automated based on skill groups and availability. Also contains the ability for management overrides and protection against “cherry-picking.”



Integrated Payroll

The payroll software is provided by a 3rd party (Classic Software in Canada and Pensoft in the US) but runs on the Quorum server and data is transferred between the payroll software and XSELLERATOR.

Total Security Package

Beyond the rigorous daily and hourly back-up of your critical XSELLERATOR data, the Total Security Package will also cover you for backing up all user files on the server (from their own home drives) as well as Disaster Recovery protection which allows Quorum to get you up and running on one of our remote servers in a matter of hours should there be a server failure. (Note: if Network Gateway and Total Security Package are selected, gateway services are upgraded to “advanced” at no additional cost – see flyer for additional details).



eQUIP Web-based Training Subscription

Allows access to live web-based instructor led courses (at least 4 new topics each month), as well as a video library of previous courses. All employees from your dealership attend for one single low monthly cost. eQUIP uTRAIN allows your new employees to learn XSELLERATOR through role based practical workbooks, best practice videos and OEM specific training environments.

NW Monitoring (SMaaS)

Provided by a Quorum partner, Nuspire, this option completes the ultimate network piece of mind. Beyond the services already provided by our Network Gateway and Total Security Package, Nuspire will actively monitor your network and keep your firewall up-to-date to protect you from intrusions or misuse. Extensive activity reporting is also included (Note: Requires Network Gateway and Total Security Package Options).



DMS Business Assurance

Designed to remove any concern about future costs, when this option is selected, Quorum will automatically provide a new server when the maintenance on your old one expires (60 months). In addition, Quorum will provide you with any standard (non-customized) F&I forms plus access to all Excel Flex Reports that we develop at no additional charge.

Network Gateway

Quorum will configure and provide a network gateway device which provides total dealership network protection and Internet routing as well as a firewall and access to your server from outside of your dealership. The Network Gateway can also be used to establish a VPN for connecting multiple physical locations.



Autovance Desk (Canada)

Autovance Desk is a robust and comprehensive desking tool that replaces the basic desking within XSELLERATOR. It includes sophisticated customer presentations as well as accurate manufacturer interest rates, residual values, and up-to-date rebates - all delivered automatically and seamlessly integrates into XSELLERATOR and Sales Planner.